



Located in the heart of Graz, DR YIELD is a technology-leading provider of yield management software that enables semiconductor manufacturers to analyze and monitor their manufacturing and test data. Our innovative software solution is used by well-known European, American and Asian semiconductor companies.



To support our growth in a fast-growing industry we are expanding our team with a:

Sales & Marketing Professional

Full Time / Part Time

It's time for a new challenge!

Your area of responsibility as Sales & Marketing Professional includes:

- Sales presentations to prospects
- Managing the CRM tool
- Market research, prospecting
- Content creation: blog posts, LinkedIn
- Organization of participation in and travel to international trade fairs

You are a team player who is interested in a job with future growth opportunities.

In addition, you have the following qualifications:

- Detail oriented, well-organized and proactive approach to work
- Excellent communication and interpersonal skills
- Excellent English skills, native speaker is a plus
- Experience with LinkedIn and other social media
- Degree in marketing, business, or related field is a plus

Your benefits:

[flexible hours](#) | [creative atmosphere](#) | [optional home office](#) | [modern workplace](#) | [generous benefits package](#)

As an employer, we value diversity and support individuals in reaching their full potential, bringing their ideas to life and making a meaningful impact with their work. Our job offers are directed at all professionals, independent of their age, race, gender, religion or sexual orientation. Austrian employment laws require us to state that the minimum, monthly gross remuneration for this position (full time) is EUR 3077. We offer attractive compensation packages that take into account your qualifications and professional experience.

If you are interested in joining our team, we would love to hear from you!

Please send your CV and other application materials to:

careers@dryield.com